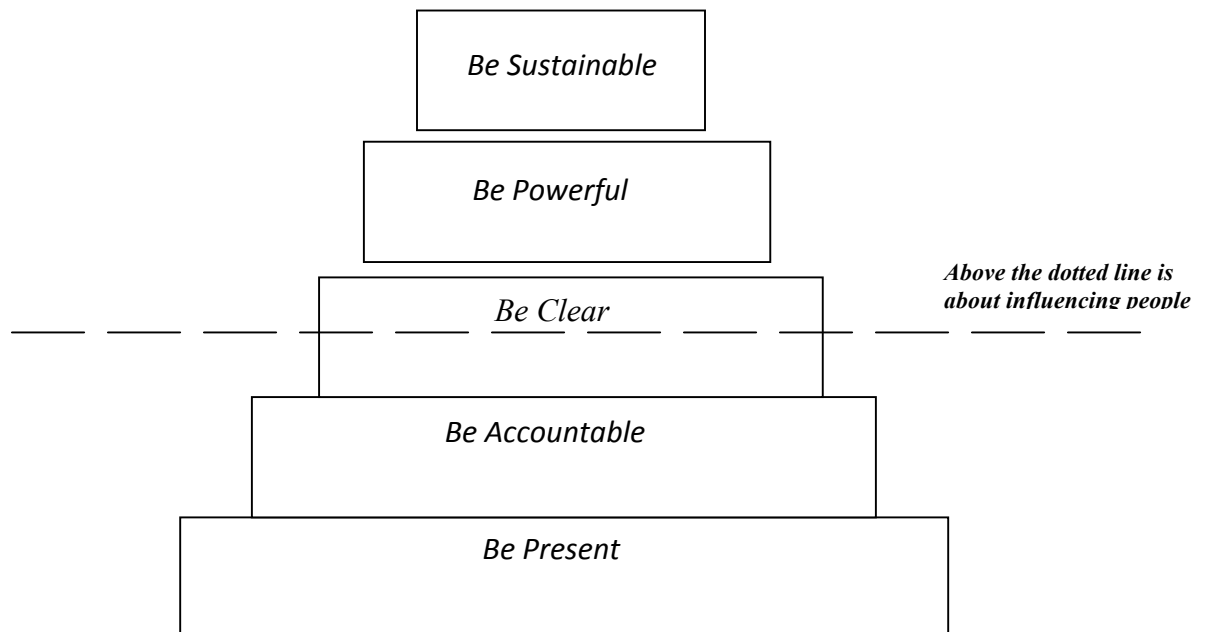




COLLABORATIVE PRACTICES: Natural Laws Of Leadership



- 1) **Be Present:** If you are not present nothing else matters. You can use the change pattern “Truth, Listen, Risk, and Focus” to invite your client to be present. Be aware of your experience – experiencing your experience, and not experiencing what you are not experiencing.
- 2) **Be Accountable:** The stance that “it is up to you” (or you are ultimately responsible for things working or not working). Experience yourself and the world as generated by you. If you require circumstances in order to have an experience, you are not being accountable.
- 3) **Be Clear:** About what is & what you want (your current experience & the experience you want to have). If you are experiencing someone else as unclear, you are not being clear.
- 4) **Be Powerful:** Speak powerfully and have a clear intention. Have rigor with your language, be on time, make and hold promises. – this has to do with influencing others. Promises, requests & being committed to an outcome live here. If people fail to be influenced by you, you are not being powerful.
- 5) **Be Sustainable:** a) Insist on Win/Win b) Preserve and grow your assets (Body, Mind, Money, Relationships, Self, etc.) If you are taking more or less than your share, or if you are “pushing through” until things get better or even out, you are not being sustainable.